

--	--





Foundation1. Since studying their object oriented methods, I can now have a meaningful discussion with a software engineer under 30 years of age! Using Computer Aided Software Engineering tools like Active Modeler and Rational Rose, IFS is able to exten-

## Information Technology Outsourcing & ASPs

One of the great aspects of being a support-centric company like ours is that we are very interested in taking over your problems. A lot of the problems we solve are caused by lack of understanding or by human error. Many of the problems should have and could have been prevented. As we work with the very small manufacturing companies who are not fully staffed to run a data entry-focused system like MANMAN™, we learn what works and what doesn't. We have struggled to provide 7X24 support for small companies who wish to have no IT staff at all and we think we are ready for the ASP (Application Service Provider) revolution when it comes.

Outsourcing maintenance and support is one thing, but outsourcing application management is quite another. Without detailed applications knowledge and internal IT support for the development of interfaces, your company cannot be as

effective as your competitors. We are now prepared to completely take over all of the MANMAN™-related IT functions for larger companies. tSGi is building a data-center in our new offices where we can store your HP3000s so that we can more easily maintain each separate environment, making them accessible through the Internet from anywhere in the world. When there are fewer and fewer "archaic" resources, this will become a more viable alternative.

How long has that experienced MANMAN™ analyst or manager's position been open at your site? How many turnovers have there been? It will be much easier to attract the IT talent you need with a new ERP system, but if you want a smooth transition, someone must take care of the old system. Especially if you are not going to let us help you move to IFS, you'll need occasional online access to some of that old data for a couple of years and there's always the financial audit that might happen in 2004. We

Tj 0 - mave noJT\*2783 28.875 [(bee000s s3.22e)0sn a n to our newa fo

Here are some photos of our new office building at Lake Travis, west of Austin, Texas. The site is just west of Mansfield Dam and is surrounded by large oak trees, with a view of the central Texas hill country.

Our move-in date is 12/29/99. While the 800 number will

