



"The people at Entsgo are knowledgeable, professional, and dedicated."

- Mark Allegretti
Program Manager
Imo Pump

Entsgo, Inc.
5010 Doss Road
P.O. Box 341270
Austin, TX 78734
800.798.9862
512.266.4400

www.entsgo.com



IMO PUMP

At a glance

Company

Imo Pump
Monroe, NC 28111
www.imo-pump.com

Number of Employees

Not disclosed

Products & Services

Manufacturer of pumping
and fluid-handling systems

Target Markets

Hydrocarbon Processing
Chemical Processing
Crude Oil Transport
Naval marine
Commercial marine
Power generation
Others

The Story

Imo Pump manufactures rotary positive displacement 3-screw and gear pumps for a variety of industries, including: hydrocarbon and chemical processing, crude oil transport, naval combat, commercial marine, power generation, pulp and paper production, hydraulic elevator, and general machinery.

With headquarters in Monroe, North Carolina, Imo Pump also operates a facility in Columbia, Kentucky. Founded in 1931 by Carl Montelius and Bengt Ingestrom, Imo Pump developed the world's first multiple screw pump, which featured an elegant but simple design that has made the product popular around the world for a variety of applications. Today, Imo Pump is part of the Colfax Pump Group, which provide pump and other fluid-handling products to customers around the world. As a ISO 9001 Quality Management Systems manufacturer, Imo Pump is proud of its commitment to quality and customer service.

Imo Pump was a long-time MANMAN user before deciding to switch to an IFS enterprise management system to manage its operations. The company called on Entsgo to perform the conversion from MANMAN to IFS. Entsgo's extensive knowledge of both systems was a valuable asset to the project. "We chose Entsgo because they have expertise on both sides of the fence, IFS and MANMAN," states Mark Allegretti of Imo Pump.

"Business system conversion is never a pleasant experience," Allegretti continues. "Entsgo was aware of the impact that this conversion would have on our company." The team of Entsgo professionals were onsite during cut over to the IFS system and provided support for an additional few weeks after that point. "Now all of our business units are on one platform and all of our financials are integrated. That was our goal when we began the project."

"The people at Entsgo are knowledgeable, professional, and dedicated," states Allegretti. "They were keenly interested in making sure the conversion to IFS happened on schedule and within our budget. I would highly recommend Entsgo to anyone looking to convert their business systems from MANMAN to IFS."